Roll No. Printed Pages: 2

BT-4/M-19

FUNDAMENTALS OF MANAGEMENT Paper-HS-201N

Time allowed: 3 hours]

[Maximum marks: 75

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Note: Attempt any five questions from the following eight questions. Attempt at least one question from each unit. All questions carry equal marks.

Unit-I

- Elaborate the Bureaucratic form of Organisation. Discuss its basic features and principles. Examine its relevance for business enterprises in the present time.
- Attempt the following:

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- Identify the forces which had led to the emergence of management thought over the years.
- How management is a social system? Discuss with appropriate justifications.

Unit-II

3. What are policies? How they are different from strategies? Why a company needs to frame policies? Examine the principles which should be taken care off while formulation of policies.

Explain the following:

Models of Decision Making

Process of Planning

Unit-III

- Define Job Analysis. Why there is a need to perform job analysis? Elucidate its process.
- Describe the following theories along with their practical implications: http://www.kuonline.in
 - Theory X and Theory Y
 - Situational Leadership Theory (b)

Unit-IV

- Why the concept of Corporate Ethics has been gaining importance day by day? Mention some of the practices, which ethical organisations pursue. What are the advantages of being ethical to an enterprises?
- Define Controlling. Figure out the most widely used controlling techniques by modern enterprises. Also mention the various barriers which are hampering effectiveness of a controlling process.

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