

Roll No.

Total Pages : 2

MMS/M-15

13780

**MANAGEMENT TRAINING AND
DEVELOPMENT**

Paper-HRM-401

Time Allowed : 3 Hours]

[Maximum Marks : 70

Note : Attempt any 8 questions each from Unit-I carrying
5 marks each. Attempt any 3 questions from
Unit-II carrying 10 marks each.

UNIT-I

1. Explain nature and scope of Management training.
2. Discuss the process of Training.
3. List training programme for Junior managers.
4. Discuss Leering process.
5. Explain Process of training.
6. What are the main methods of Coaching?
7. Describe output of TNA.
8. Discuss process of Selection of training site.
9. Explain Training aids.
10. Discuss Training needs analysis.

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UNIT-II

11. Define Training. Describe objectives and importance of training and development in modern business environment.
12. Illustrate any two theories of Learning.
13. Write a descriptive note on Transfer of training and Pre-training communication.
14. Discuss the process and approaches of TNA.
15. Discuss the factors affecting on the efficiency and effectiveness of Training and Development in India.

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