

Roll No. ....

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**MMS/DX : 6199**

**IB-303: Export import procedures  
And Documentation**

Time : Three Hours

Maximum Marks : 70

**Note:-** Attempt FIVE questions in all, from given Eight questions. Question No. ONE is compulsory. Attempt any FOUR questions from the remaining seven questions. All questions carry equal marks.

Q.1. Write short notes on the followings: . 2x7=14

- i) Role of ICC.
- ii) Documentation as trade Barriers.
- iii) INCOTERMS
- iv) Export incentives
- v) Role of Forwarding Agents
- vi) Exchange -Controls
- vii) Aligned Documentation system (ADS)

Q.2. Critically examine the significance of procedures and documentation in International Trade. 14

Q.3. Discuss the nature and significance of STAR-TRADING House in Export-Promotion. 14

Q.4. State and Explain the steps involved in Export order processing. How does it differ from export contract? 14

Q.5. Write notes on the followings: 14

- a) Custom clearance of Exports
- b) Cargo Insurance and its claim procedure
- c) Methods of Payment in International Trade.

Q.6. Discuss the main provision of RBI's Exchange control Manual suggest measures to improve it in order to increase exports. 14

Q.7. Discuss the role of EXIM Bank in promoting exports. 14

Q.8. Write a critical note on major export promotion schemes in India. Should DPEB scheme be continued? 14