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Note: Attempt five questions in all. Question No. 1 is compulsory. All questions carry equal marks.

[Maximum Marks: 70

1. Compulsory Question.

Time : Three Hours

Write brief notes on the following:

- (a) Croup norms and Social behaviour.
- (b) Interpersonal Trust.
- (c) Group cohesiveness.
- (d) Competition.
- (c) Team-building.
- (f) Interpersonal Awareness.
- (g) Barriers to Interpersonal communication.
- Describe meaning and nature of Groups. Discuss the role of reference groups in learning, developing and changing social behaviour.
- Explain Feedback process. Discuss significance and implications of non-traditional feedback methods in modern organizations.
- Explain the concepts of career roles and identities. Discuss process and procedure to learn career roles in the light of modern technology in organizations.

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- What do you mean by Cooperation? Discuss prerequisites and types of cooperation and also bring out consequences and outcomes of cooperation.
- 6. What do you mean by Group think? Discuss causes and consequences of group think. How can you minimize the effect of Group think on decision-making process?
- What do you mean by Interpersonal Influence Process?
  Explain Social Loafing and Social Facilitation and also explain how and under what conditions those processes affect individual and group behaviour.
- Describe the process of group decision-making and mention five major weaknesses of decision making in Groups. Bring out counterarguments that powerfully describe some of the benefits of using group decision-making.

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