

Roll No.

Total Pages : 02

OMMS/M-20

13171

**PERFORMANCE MANAGEMENT AND
MANAGERIAL EFFECTIVENESS
HRM-406**

Time : Three Hours]

[Maximum Marks : 70

Part A

Note : Attempt any *eight* questions. Each question carries 5 marks.

1. Explain the process of performance management.
2. Discuss objectives and need for strategic planning.
3. Describe managerial skills development importance.
4. Elaborate BARS.
5. Describe manager as optimizer and leader.
6. Explain foster creativity.
7. Essential dimensions of managerial job.
8. What is performance appraisal ?
9. Describe potential appraisal.
10. Explain self-appraisal.

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Part B

Note : Attempt any *three* questions. Each question carries 10 marks.

11. Define knowledge management. Illustrate its importance and process.
12. Write notes on the following :
 - (a) Balanced scorecard
 - (b) Career development.
13. Define Performance. What are the various techniques used for measuring performance ?
14. Elaborate the management criteria for measuring managerial effectiveness.
15. Write notes on the following :
 - (a) Group influences
 - (b) Reward system.