

Roll No. ....

Total Pages : 2

**CMDQ/M-20**

**2488**

**SOCIAL PSYCHOLOGY & DEVELOPMENT  
OF SELF**

Paper–HD-403

Time Allowed : 3 Hours]

[Maximum Marks : 80

**Note** : Attempt **five** questions in all, selecting at least **one** question from each Unit. Question No. 1 is compulsory. All questions carry equal marks.

**Compulsory Question**

1. Write short notes on the following : 4×4=16

- (a) Abstract thinking.
- (b) Personality structures.
- (c) Introspection.
- (d) Gender discrimination.

**UNIT-I**

2. Explain the scope of Social Psychology. 16

3. Briefly describe 'Experimental method'. Explain Socialization process. 16

**UNIT-II**

4. How Non-verbal Communication is different from Verbal Communication? 16

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**P. T. O.**

5. Elaborate on Attitude formation, its consistency and measurements. 16

### **UNIT-III**

6. Elaborate the influence of early Childhood memories on Self. 16
7. Explain meaning of Self. How self concept is related to self esteem? 16

### **UNIT-IV**

8. Discuss the role of Peers and School on the self esteem. 16
9. Explain Self improvement techniques. 16